

THE CHICAGO CORPORATION®



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has been acquired by



a portfolio company of



Chicago – December 2023. The Chicago Corporation (“TCC”) announced that it has acted as financial advisor to Precision Solutions Group, Inc. (“PSGi” or the “Company”) on its sale to Absolute Performance Inc. (“API”), a portfolio company of Seaside Equity Partners.

PSGi is a leading provider of Managed IT solutions to mid-size and enterprise clients across the United States.

PSGi provides cloud services, IT infrastructure managed services, enterprise application support, and data security services to a broad range of clients in the industrials, food and beverage, and healthcare end markets. Bringing API and PSGi together addresses key needs in the market by providing a comprehensive set of managed IT and cybersecurity solutions for organizations throughout the US.

The Chicago Corporation ran a marketing process in which API was ultimately selected as the acquirer for PSGi due to its strategic and cultural fit. TCC advised PSGi throughout the sale process, actively participated in assisting the Company with buyer due diligence and worked closely with the Company’s counsel to help drive the transaction to a successful close.

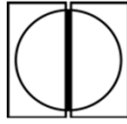
About The Chicago Corporation

The Chicago Corporation is an independent Chicago-based investment banking firm focused on providing middle-market companies and private equity firms with a range of financial and corporate advisory services including merger and acquisitions, institutional debt and equity capital raising. The Firm is committed to a “client-first” approach, which ensures that its professionals collaborate to find the best market-based solutions for the client. For more information about The Chicago Corporation, its Investment Bankers, and Senior Advisors, please visit www.thechicagocorp.com.

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Securities transactions conducted through TCC Securities LLC, an affiliated company, registered Broker / Dealer and Member of FINRA / SIPC.



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Introduction

Chicago-based investment bank with six experienced Partners and over 25 senior advisors providing best-in-class investment banking advisory and transactional services to middle-market private companies and financial institutions with revenue of \$20 million and greater.

Why The Chicago Corporation?

Expertise

- Seasoned bankers with extensive industry, operational and transactional focus across multiple investment banking services.
- Elite team of senior advisors with diverse industry specializations and competencies.

Experience

- More than 250 years of banking experience across all major industry verticals including industrial and business service companies.
- Focus on mid-size companies and issues unique to them.

Services

- Broad range of investment banking services targeted to mid-size companies including sell-side and buy-side M&A advisory, debt and equity capital raise, and focused advisory and consulting engagements.

Collaboration

- Two or more senior bankers lead every engagement to provide expedited and best-in-class advice and execution.
- Diverse skills and experience provide broad perspective and customized solution.

Culture

- Dedication to becoming the trusted advisor to business stakeholders, developing long-term client relationships rather than short-term transactional contacts.
- Entrepreneurial passion – all Managing Directors are equal shareholders.

Reputation

- Exceeds client expectations by providing best-in-class, unbiased advice.
- Numerous client referrals.

Broad Industry Experience



Industrials



Business Services



Financial Institutions



Food & Consumer



Healthcare Services



Applied Technology

Services

Mergers & Acquisitions Advisory

- Sale of Company
- Acquisitions
- Corporate divestitures/Spin-offs
- Leveraged buyouts
- Public-to-private transactions

Private Capital Raising

- Senior debt
- Junior debt
- Convertible securities
- Preferred equity
- Common equity

Strategic and Financial Advisory

- Strategic alternatives analysis
- Transaction preparation
- Capital structure analysis
- Shareholder liquidity alternatives
- ESOP advisory

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