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Chicago — May 2022. The Chicago Corporation ("TCC"), a premier middle market investment bank, announced that it has acted as financial advisor to Prince Industries, Inc. ("Prince" or the "Company") on the formation of a strategic partnership with HC Private Investments ("HCPI") and Isleworth Capital Partners ("Isleworth").

Prince was founded in 1959. The

Company has since grown into a globally-integrated contract manufacturer of precision machined components and fabricated parts for a wide variety of industries and applications as well as a global provider of branded products for the mobile hydraulic industry. Prince is headquartered in Carol Stream, IL, and operates three manufacturing plants in Carol Stream, IL, Batavia, IL, and Shanghai, China.

Prince sought a strategic and financial partner to accelerate its robust growth in North America, Asia, and Europe. HCPI and Isleworth, who have significant expertise in manufacturing and technical services, both domestically and internationally, emerged as the partners with the financial capacity, industry knowledge and commitment to assist the Company in achieving its strategic plan. The management team will remain in place, and the original shareholders will retain a significant ownership interest in the new partnership.

# **About The Chicago Corporation**

The Chicago Corporation is an independent Chicago-based investment banking firm focused on providing middle-market companies and private equity firms with a range of financial and corporate advisory services including merger and acquisitions, institutional debt and equity capital raising. The Firm is committed to a "client-first" approach, which ensures that its professionals collaborate to find the best market-based solutions for the client. For more information about The Chicago Corporation, its Investment Bankers, and Senior Advisors, please visit www.thechicagocorp.com.



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#### Introduction

Chicago-based investment bank with six experienced Partners and over 25 senior advisors providing best-in-class investment banking advisory and transactional services to middle-market private companies and financial institutions with revenue of \$20 million and greater.

## Why The Chicago Corporation?

Expertise

- Seasoned bankers with extensive industry, operational and transactional focus across multiple investment banking services.
- Elite team of senior advisors with diverse industry specializations and competencies.

Experience

 More than 250 years of banking experience across all major industry verticals including industrial and business service companies.

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Focus on mid-size companies and issues unique to them.

Services

 Broad range of investment banking services targeted to mid-size companies including sell-side and buy-side M&A advisory, debt and equity capital raise, and focused advisory and consulting engagements.

Collaboration

- Two or more senior bankers lead every engagement to provide expedited and best-in-class advice and execution.
- Diverse skills and experience provide broad perspective and customized solution.

Culture

- Dedication to becoming the trusted advisor to business stakeholders, developing long-term client relationships rather than short-term transactional contacts.
- Entrepreneurial passion all Managing Directors are equal shareholders.

Reputation

- Exceeds client expectations by providing best-in-class, unbiased advice.
- Numerous client referrals.

## **Broad Industry Experience**







### **Services**

# Mergers & Acquisitions Advisory

- Sale of Company
- Acquisitions
- Corporate divestitures/Spin-offs
- Leveraged buyouts
- Public-to-private transactions

### **Private Capital Raising**

- Senior debt
- Junior debt
- Convertible securities
- Preferred equity
- Common equity

## **Strategic and Financial Advisory**

- Strategic alternatives analysis
- Transaction preparation
- Capital structure analysis
- Shareholder liquidity alternatives
- ESOP advisory

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