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THE CHICAGO CORPORATION

Transaction Announcement



Chicago – March 2019. The Chicago Corporation (“TCC”) announced that it advised Miller Mechanical, Inc. (“Miller”) on its sale to an unidentified strategic buyer.

Founded in 2007, Miller is an elite provider of installation, repair and maintenance services of industrial, institutional and commercial heating and cooling systems.

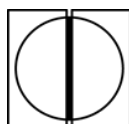
Miller has a strong reputation for quality service, fast turnaround and unparalleled customer service with a primary focus on providing premium services, particularly in emergency and catastrophic situations. The company is located in New Lenox, Illinois.

The unidentified strategic buyer is one of the largest commercial HVAC companies in the United States.

TCC engaged in a robust marketing process which generated significant interest from both financial and strategic buyers. TCC advised Miller throughout negotiations, actively participated in buyer due diligence and worked closely with seller’s counsel to help drive the transaction to a successful close while fulfilling all seller transaction objectives. The unidentified strategic buyer was ultimately selected based upon attractive terms as well as the excellent strategic and cultural fit. Terms of the transaction were not disclosed.

About The Chicago Corporation

The Chicago Corporation is an independent Chicago-based investment banking firm focused on providing middle-market companies with a range of financial and corporate advisory services including merger and acquisitions, institutional debt and equity capital raising, and financial restructuring. The Firm is committed to a “client-first” approach, which ensures that its professionals collaborate to find the best market-based solution for the client. For more information about The Chicago Corporation, its Investment Bankers, and Senior Advisors, please visit www.thechicagocorp.com.



Introduction

Chicago based investment bank with over 30 experienced bankers and senior advisors providing best-in-class investment banking advice and execution, and business advisory services to middle market public and private companies and financial institutions with revenue of \$25 million and up.

Willingness to engage business owners on traditional investment banking business, as well as for broader financial and business advisory services, to provide advice on financial, strategic and operational issues in order to increase the value of their businesses.

Why The Chicago Corporation?

Culture

- Dedication to becoming the trusted advisor to business stakeholders, developing long-term client relationships rather than short-term transactional contacts.
- Entrepreneurial passion – all Managing Directors are equal shareholders.

Expertise

- Seasoned bankers with extensive industry, operational and transactional focus across multiple investment banking services.
- Elite team of senior advisors with diverse industry specializations and competencies.

Experience

- More than 250 years banking experience across all major industry verticals including industrial and business service companies.
- Focus on mid-size companies and issues unique to them.

Collaboration

- Two or more senior bankers lead every engagement to provide expedited and best-in-class advice and execution.
- Diverse skills and experience provide broad perspective and customized solution.

Reputation

- Exceeds client expectations by providing best-in-class, unbiased advice.
- Numerous client referrals.

Services

Mergers & Acquisitions Advisory

- Sale of Company
- Corporate Divestitures /Spin-offs
- Acquisitions
- Special situations /Distressed sales
- Leveraged buyouts
- Going private transactions/Special committee advisory
- Fairness opinions
- Valuations

Private Capital Raising

- Senior debt
- Junior debt
- Convertible debt
- Preferred equity
- Common equity

Strategic and Financial Advisory

- Strategic alternatives analysis
- Capital structure analysis
- Debt capacity analysis
- Recapitalizations/Financial restructurings
- Preparation for a Transaction
- Shareholder liquidity alternatives
- ESOP Advisory

Industries

Broad Industry Experience

- Applied Technology
- Business Services
- Financial Institutions
- Food & Consumer
- Healthcare Services
- Industrials

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