# THE CHICAGO CORPORATION®



November 2021

#### **Louis Rosenthal**

Senior Advisor (312) 283-0628 Louis.Rosenthal@thechicagocorp.com

## **Dave West**

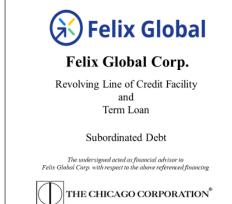
Managing Director (312) 283-0841 David.West@thechicagocorp.com

## **Andrew Witik**

Associate (312) 283-0829 Andrew.Witik@thechicagocorp.com

## **Chris Jenkins**

Analyst (312) 283-0831 Chris.Jenkins@thechicagocorp.com



February 2021

Chicago – November 2021. The Chicago Corporation (TCC) announced that it advised Felix Global Corp. ("Felix") with respect to financings comprised of a revolving line of credit and term loan in February 2021 and subordinated debt in November 2021.

Founded in 1991, Felix offers 30+ years of full-service recruitment, leadership development, career transition and executive search expertise to top employers worldwide. Based in Chicago

(U.S. headquarters) and Toronto (Canada headquarters), Felix comprises experts in developing effective behavioral change and skill growth among executives and leaders across multiple industries and functions. Felix has partnered with top organizations to deliver customized solutions across all service offerings with a 98 percent customer retention rate.

In February 2021, Felix optimized its equity ownership through a share repurchase and refinanced existing debt with a revolving line of credit and a term loan.

In November 2021, Felix acquired Shields Meneley Partners, L.L.C. ("SMP"). With a well-established practice and a premium brand particularly in the Midwest, SMP focuses on C-suite executive career transition and executive coaching.

# **About The Chicago Corporation**

The Chicago Corporation is an independent Chicago-based investment banking firm focused on providing middle-market companies with a range of financial and corporate advisory services including merger and acquisitions, institutional debt and equity capital raising. The Firm is committed to a "client-first" approach, which ensures that its professionals collaborate to find the best market-based solution for the client. For more information about The Chicago Corporation, its Investment Bankers, and Senior Advisors, please visit <a href="https://www.thechicagocorp.com">www.thechicagocorp.com</a>.



# **Phil Clarke**

Managing Director (312) 283-0803 Philip.Clarke@thechicagocorp.com

# **G. Stanley Cutter**

Managing Director (312) 283-0804 Stan.Cutter@thechicagocorp.com

#### **Tom Denison**

Managing Director (312) 283-0819 Thomas.Denison@thechicagocorp.com

# **Fred Floberg**

Managing Director
(312) 283-0802
Fred.Floberg@thechicagocorp.com

# Diane Selph

Managing Director (312) 283-0828 Diane.Selph@thechicagocorp.com

#### **Dave West**

Managing Director (312) 283-0841 David.West@thechicagocorp.com

#### Introduction

Chicago-based investment bank with seven experienced Partners and over 25 senior advisors providing best-in-class investment banking advisory and transactional services to middle-market private companies and financial institutions with revenue of \$20 million and greater.

# Why The Chicago Corporation?

**Expertise** 

- Seasoned bankers with extensive industry, operational and transactional focus across multiple investment banking services.
- Elite team of senior advisors with diverse industry specializations and competencies.

Experience

 More than 250 years of banking experience across all major industry verticals including industrial and business service companies.

.....

Focus on mid-size companies and issues unique to them.

Services

 Broad range of investment banking services targeted to mid-size companies including sell-side and buy-side M&A advisory, debt and equity capital raise, and focused advisory and consulting engagements.

Collaboration

- Two or more senior bankers lead every engagement to provide expedited and best-in-class advice and execution.
- Diverse skills and experience provide broad perspective and customized solution.

Culture

- Dedication to becoming the trusted advisor to business stakeholders, developing long-term client relationships rather than short-term transactional contacts.
- Entrepreneurial passion all Managing Directors are equal shareholders.

Reputation

- Exceeds client expectations by providing best-in-class, unbiased advice.
- Numerous client referrals.

### **Broad Industry Experience**







#### **Services**

# Mergers & Acquisitions Advisory

- Sale of Company
- Acquisitions
- Corporate divestitures/Spin-offs
- Leveraged buyouts
- Public-to-private transactions

## **Private Capital Raising**

- Senior debt
- Junior debt
- Convertible securities
- Preferred equity
- Common equity

# Strategic and Financial Advisory

- Strategic alternatives analysis
- Transaction preparation
- Capital structure analysis
- Shareholder liquidity alternatives
- ESOP advisory

135 SOUTH LASALLE STREET | SUITE 2130 | CHICAGO, ILLINOIS 60603 | (312) 283-0831 WWW.THECHICAGOCORP.COM

Securities transactions conducted through TCC Securities LLC, an affiliated company, registered Broker / Dealer and Member of FINRA / SIPC.