

THE CHICAGO CORPORATION®



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has been acquired by

**ONWARD | CAPITAL**



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The Chicago Corporation (“TCC”) announced that it advised Century Drill & Tool Company (“Century” or the “Company”) on its sale to Onward Capital (“Onward”).

Since 1940, Century has been a leading provider of high-quality, branded, “Contractor-Grade” Power Tool Accessories and Hand Tools for contractors, trades professionals, commercial automotive shops and do-it-yourself users across multiple retail segments. Century’s products are offered in over 15,000 different locations.

Onward Capital is a Chicago-based private equity firm focused on investing in and growing lower middle-market industrial manufacturing and distribution businesses. The Onward partners have completed 59 private equity transactions and invested \$610 million dollars of capital in this sector.

TCC was engaged by Century to assess strategic alternatives, which included targeted and broad marketing processes, both of which generated significant interest from strategic and financial partners. TCC advised Century throughout negotiations, actively participated in assisting in buyer due diligence, and worked closely with seller’s counsel to help drive the transaction to a successful close.

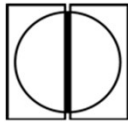
**About The Chicago Corporation**

The Chicago Corporation is an independent Chicago-based investment banking firm focused on providing middle-market companies with a range of financial and corporate advisory services including merger and acquisitions, institutional debt and equity capital raising. The Firm is committed to a “client-first” approach, which ensures that its professionals collaborate to find the best market-based solution for the client. For more information about The Chicago Corporation, its Investment Bankers, and Senior Advisors, please visit [www.thechicagocorp.com](http://www.thechicagocorp.com).

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[WWW.THECHICAGOCORP.COM](http://WWW.THECHICAGOCORP.COM)

Securities transactions conducted through TCC Securities LLC, an affiliated company, registered Broker / Dealer and Member of FINRA / SIPC.



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**Introduction**

Chicago-based investment bank with seven experienced Partners and over 25 senior advisors providing best-in-class investment banking advisory and transactional services to middle-market private companies and financial institutions with revenue of \$20 million and greater.

**Why The Chicago Corporation?**

**Expertise**

- Seasoned bankers with extensive industry, operational and transactional focus across multiple investment banking services.
- Elite team of senior advisors with diverse industry specializations and competencies.

**Experience**

- More than 250 years of banking experience across all major industry verticals including industrial and business service companies.
- Focus on mid-size companies and issues unique to them.

**Services**

- Broad range of investment banking services targeted to mid-size companies including sell-side and buy-side M&A advisory, debt and equity capital raise, and focused advisory and consulting engagements.

**Collaboration**

- Two or more senior bankers lead every engagement to provide expedited and best-in-class advice and execution.
- Diverse skills and experience provide broad perspective and customized solution.

**Culture**

- Dedication to becoming the trusted advisor to business stakeholders, developing long-term client relationships rather than short-term transactional contacts.
- Entrepreneurial passion – all Managing Directors are equal shareholders.

**Reputation**

- Exceeds client expectations by providing best-in-class, unbiased advice.
- Numerous client referrals.

**Broad Industry Experience**



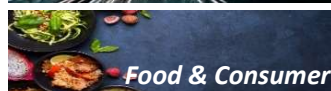
*Industrials*



*Business Services*



*Financial Institutions*



*Food & Consumer*



*Healthcare Services*



*Applied Technology*

**Services**

**Mergers & Acquisitions Advisory**

- Sale of Company
- Acquisitions
- Corporate divestitures/Spin-offs
- Leveraged buyouts
- Public-to-private transactions

**Private Capital Raising**

- Senior debt
- Junior debt
- Convertible securities
- Preferred equity
- Common equity

**Strategic and Financial Advisory**

- Strategic alternatives analysis
- Transaction preparation
- Capital structure analysis
- Shareholder liquidity alternatives
- ESOP advisory

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